

# The Peacemaker

## *A Biblical Guide to Resolving Personal Conflict*

### *Lesson #15 “Look at the Interest of Others #2”*

Read Chapter Eleven and answer the following questions from pages 234-246.

**Philippians 2:4** Let each of you look out not only for his own interests, but also for the interests of others.

- 1) How can we properly respond to **Philippians 2:4**?
  
  
  
  
  
  
  
  
  
  
- 2) Explain what the meaning of an ‘issue,’ ‘a position,’ and an ‘interest’?
  
  
  
  
  
  
  
  
  
  
- 3) “While \_\_\_\_\_ may sometimes \_\_\_\_\_ as well, in many situations the parties’ \_\_\_\_\_ interests are surprisingly compatible.”
  
  
  
  
  
  
  
  
  
  
- 4) What did you learn from the discussion between David and Abigail?
  
  
  
  
  
  
  
  
  
  
- 5) How can we become more effective in negotiating an agreement?
  
  
  
  
  
  
  
  
  
  
- 6) What are the three opportunities of each conflict?
  
  
  
  
  
  
  
  
  
  
- 7) Why should one prioritize their interest list?

8) What should we be careful to do when we are talking to our opponent?

9) How can you gain momentum in the negotiation process?

10) How can we show others that we are really listening to them?

11) When searching for a solution what should we avoid?

12) “By focusing on \_\_\_\_\_ interests and developing \_\_\_\_\_ that provide mutual \_\_\_\_\_, you can \_\_\_\_\_ incentives for \_\_\_\_\_ on the more difficult \_\_\_\_\_ of contention.”

13) What are we to make every effort to do in the negotiation process?

14) What are we to do when we could not reach an agreement?

**Quote:** “Continue to put yourself in the other person’s shoes and try to see things from that perspective.”